# BOUGEVILLE CONSULTING

We are Business Consultants to the Alternative Investment Management Industry.



# FINANCIAL NEWS









#### About us

- Company founded in 2012 in **Europe**. Migrated to **New York** in 2017
- Have won five awards from leading publications since 2012
- Have collaborated with academia and policymaking institutions, including Harvard, Oxford, the CFA Institute, and the UK House of Lords
- Clients have included wide range of hedge fund managers, from early stage start ups to well-established household name fund managers in the US, Europe and Asia

## What we do

- Assist managers with the set up, expansion or transformation of their hedge fund businesses, from business plan to project execution
- Add value through extensive knowledge of **investors' expectations**, **service providers** worldwide, and **regulatory landscapes** across Europe
- In-depth expertise is supported by strong network within the industry, background in investment banking, work with regulatory authorities, and close collaboration with university endowments and family offices
- Jurisdictions we are most familiar with include: US, UK, Switzerland, France and Hong Kong.
  We excel in facilitating US hedge fund expansion into Europe and vice-versa

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## **Project examples**

- Opened London offices of US fund managers: performed "regulatory audit" (i.e. what authorization do we really need given what we want to do?), obtained relevant permissions, set up company, made all required registrations (including tax), coordinated work with local service providers
- Worked with fund managers on business plans (budgets, timeframe and identification of opportunities and constraints) prior to set up execution. Did this in NY and in London
- Set up branches of hedge fund managers across the European Union and got products approved to be marketed to Swiss investors (UCITS, AIFMs)
- Assisted family office with business upgrade to institutional quality for the purpose of attracting co-investors to participate in strategy
- Performed Operational Due Diligence audits prior to managers opening up fund product to third party investors
- Represented managers directly, or supported legal team, in **discussions with** regulatory authorities; acted as **industry expert** in the context of legal action





## **Contact details**

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